

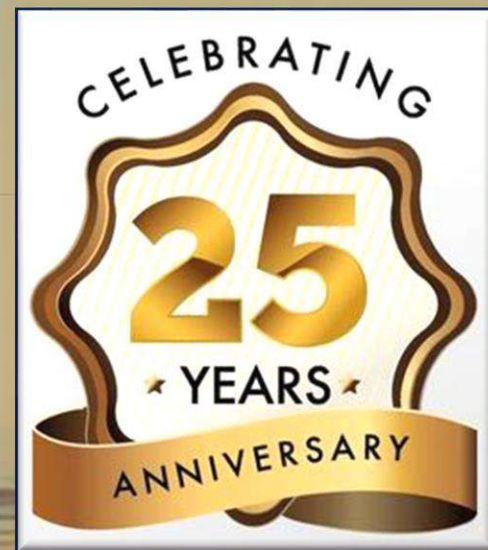
PIONEER SAILING SERVICES PVT LTD

(ISO 9001:2015, ISO 14001:2015, ISO 45001:2018 certified company)

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*Pioneer Sailing Services Pvt Ltd has been awarded the prestigious
''Promising Company'' award by the Indian Achievers Forum as a part of the
Indian Achievers Awards 2021 for its outstanding contribution in nation-building
in the shipping services category*





QUALITY POLICY

"We, the Pioneer Group team, endeavour to design and offer the best quality services to shipping companies, to increase their productivity and quality of work. We will strive not only to meet customer expectations but also to exceed them.

We, a highly committed team of professionals, intend to become and remain market leaders in Auditing and Marine Services by operating as a high-quality and growth-oriented organization in a competitive and ever-changing environment."

**Quality is not just considered another responsibility at
Pioneer Group – It is our PASSION.**

LIVE SAILING NAVIGATION AUDIT AS PER SIRE 2.0

The audit process consists as a minimum of the following elements:

- ❖ Navigational skills and procedures assessment
- ❖ Bridge Team Management / Resource management
- ❖ ECDIS / Nautical Charts, Publications and Chart corrections
- ❖ Evaluation of the bridge team basis Professional knowledge, Navigation practices, Compliance & Soft skills assessment
- ❖ Interviewing each officer and carry out minimum set of trainings / PPT presentations, real-time assessments and open Forums
- ❖ Our Auditors are suitably qualified with relevant experience, knowledge & updated with our own pool of recurring findings. They use checklists / questionnaires as per industry (SIRE 2.0 / VIQ 7) and Oil Majors' standards and analyse audit results to identify weak areas, training needs in accordance with TMSA2, Element 5.
- ❖ Detailed reports are provided which reflect the navigational practices based on the client's procedures and applicable requirements. The value of Final de-brief is most significant when despite a potential of disagreement, we need to highlight gaps and suggest improvements.
- ❖ Ours is a team who believe in adding value rather gather accolades and this all has been fine tuned to where we stand strong today.

The biggest risk facing a ship owner is a major navigational incident in spite of the fact that the techniques for safe navigation are well known. Despite the advances made in bridge training and navigational aids, analysis of tanker incidents during the period 1978 – 2011 indicates that navigational incidents involving collisions, contacts or groundings have consistently accounted for around half of all incidents and even larger percentage of significant oil spills. (Source Intertanko)





INTERNAL AUDITS AND ONBOARD TRAINING



A specialist service offered by PIONEER using highly experienced and competent auditors for vessel audits and inspections.

Our team consists of Master Mariners and Chief Engineers with wide ranging experience to complement each other's skills.

Our auditors are ISO certified for 9001, 14001, 45001 & 50001.

Customer satisfaction, Quality, Integrity and Consistency are the core values on which we base all our audits.

Vessel Inspections come under various categories. PIONEER Navigation and Marine Consultants has the expertise and experience to conduct these audits and inspections

- ❖ ISM / ISPS / MLC audits & ISO standard audits
- ❖ Safety audits
- ❖ Cargo, Mooring, Anchor, and Bunker Audit
- ❖ Preparation for External Audits of Office and Vessel
- ❖ Charterers Inspection
- ❖ TMSA Audits

PIONEER can carry out any kind of audit and inspection as per customized requirements of our esteemed clients



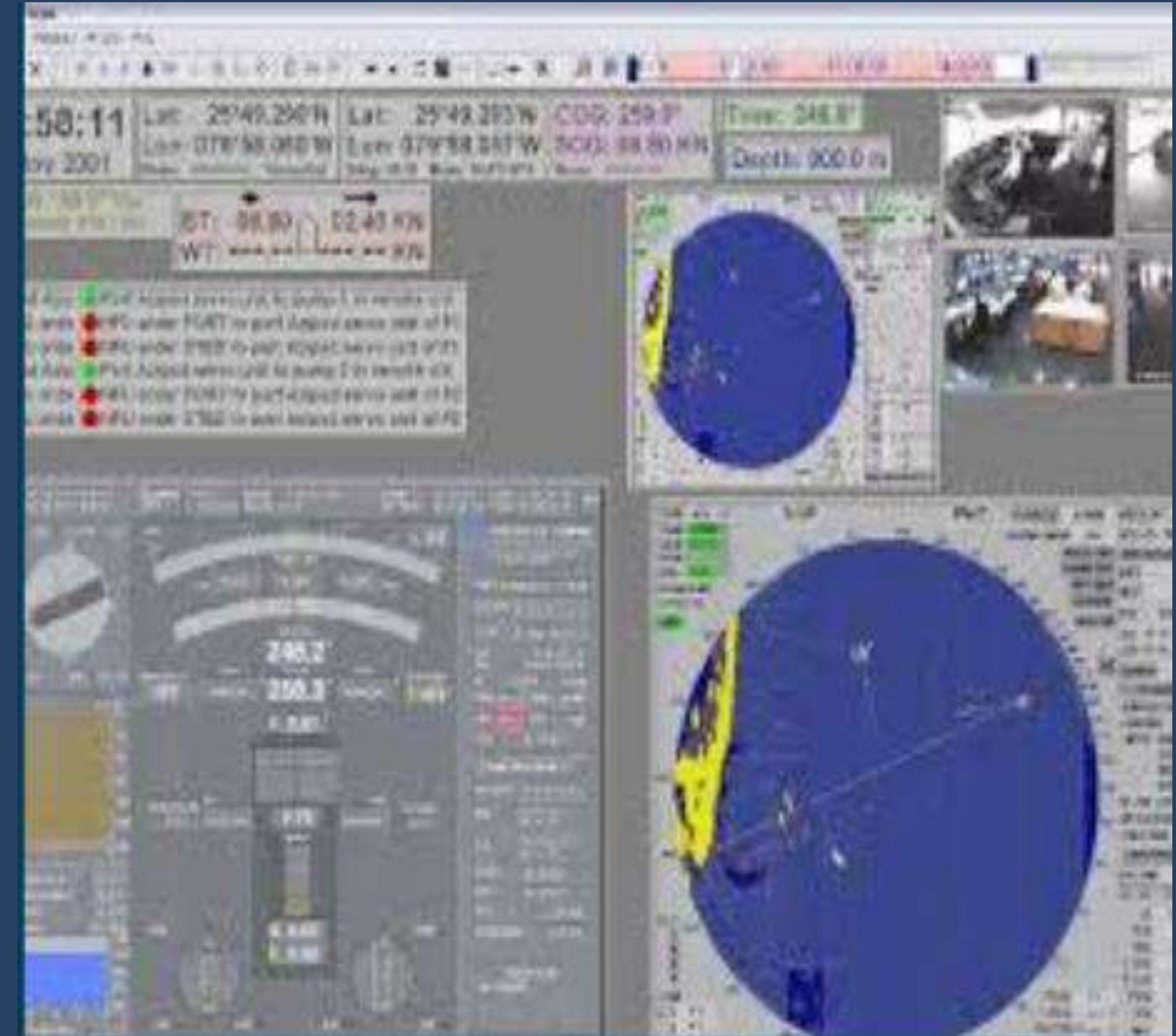


VDR DATA BASED NAVIGATION AUDITS



We are carrying out VDR data-based Navigation Audit as per requirements of SIRE 2.0 Ref 3.2.4 & OCIMF: A Guide to Best Practice for Navigational Assessments and Audits Ref 5.2 Remote Navigational Assessments using Voyage Data Recorders.

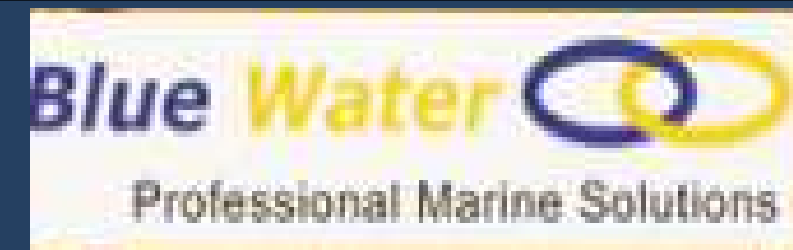
We do have playback software available for most of the VDR maker's present in the industry. In addition to above, we carry out gap analysis of VDR data for the entire fleet.





! Welcome to SIRE SWITCH. Stay Ready. Stay Ahead!!

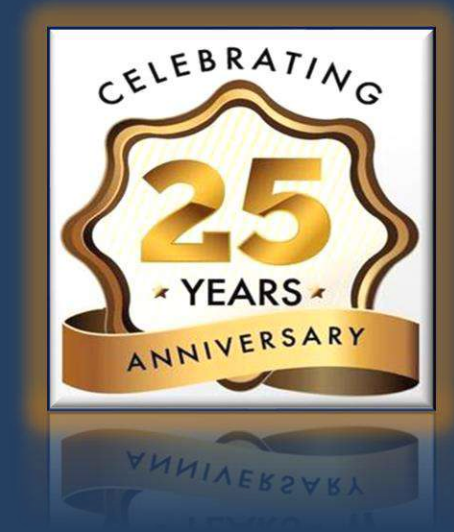
A Strategic Alliance for the Future of Maritime Inspections



We are proud to present **SIRE SWITCH**, a revolutionary inspection readiness platform built on the combined strengths of Blue Water Market leader in Maritime AI Technology, and Pioneer, an industry veteran with 25 years of expertise in ship inspections and audits.

Why SIRE SWITCH?

- Fully aligned with SIRE 2.0 Protocols
OCIMF-compliant with a focus on hardware, processes, and the critical human element.
- Crew-Centric Design
Rank-specific assessments and intuitive training based on real onboard scenarios.
- Always-On Inspection Readiness
Automated reminders, live dashboards, and centralized records are ready 24/7.
- Powered by AI. Built by Experts.
Real-time support, trend analysis, and risk insights ensure top-tier compliance.





Key Features & Capabilities

❖ For Crew

Self-Inspection by Rank - Role-specific questions ensure focus and accountability.

- **QR-Based Training** - Fast, smart, and instantly reportable.
- **Offline Functionality** - No internet? No problem. Syncs when reconnected.
- **Intrinsically Safety Tablets (Optional)** - Designed for onboard learning and safety.

❖ For Shore Teams:

- **Fleet-Wise Dashboard** - Real-time vessel performance and compliance tracking.
- **Data-Driven Oversight** - Trends, risks, and benchmarking at your fingertips.
- **Role-Based Views** - Custom dashboards for HSSEQ. Superintendents and managers.
- **Action Management** - Log comments, assign follow-ups, and close gaps efficiently.

❖ For Document Control:

- **Centralized Repositories** - All certificates, PIQS, HVPQs, reports in one place.
- **AI-Supported Media Tools** - Smart photo handling, offline uploads, and tagging.
- **OCIMF Integration** - Access all guidance and documents directly within the platform.

❖ Advanced Features:

- **AI Assistant** - Answers inspection queries in real-time.
- **ROVIQ Filtering** - Navigate inspections by vessel area/type.
- **SMS Integration** - Ensures full compliance with your Safety Management System.





Who Is It For?



- Tanker Operators preparing for SIRE 2.0
- Technical Managers seeking fleet-wide control
- Crews aiming to "Exceed Expectations"
- Companies striving to reduce human error and improve compliance

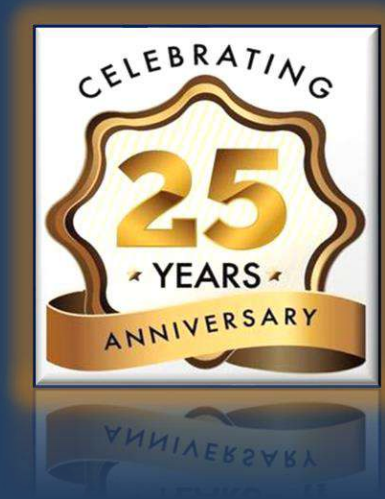
TRADITIONAL APPROACH	WITH SIRE SWITCH
Disparate documentation	Centralized, always accessible
Unclear training paths for crew	QR-based, rank-specific learning
Last-minute inspection panic	Continuous, automated readiness
Reactive to inspection results	Proactive, analytics-based improvements
Limited insight from past inspections	Historical data bank & benchmarking

Trusted by Industry Leaders

- Blue Water - AI maritime specialists trusted globally.
- Pioneer - 25+ years delivering compliance and excellence.
- Together, we deliver innovation backed by real-world credibility.

Ready to Experience the Future?

- We invite you to schedule a Free Online Demo and a No-Obligation Trial.
- Let your vessels experience simplified inspections, superior results, and seamless compliance -anytime, anywhere.





PRE-PURCHASE / VESSEL CONDITION SURVEY ENGINEERING AUDIT AND VESSEL INSPECTION



- ❖ We at PIONEER, assist our clients in Pre-Purchase Inspection / Condition Surveys. These surveys involve in depth knowledge of the particular type of ships and its functions.
- ❖ Our team use their long past experience backed by technology and our checklist to generate a technical report based on a thorough inspection of the vessel, equipment and parts.
- ❖ We offer a complete, independent and objective report which is designed to satisfy the buyer's need.

What We Do

- ❖ General and Descriptive information, Measurements
- ❖ Capacities
- ❖ Tonnages
- ❖ Inspection findings
- ❖ Necessary Certificates and documents
- ❖ Condition of the Auxiliary engines, Boilers
- ❖ Electric Equipment
- ❖ Propellers, Tail shafts & Steering gear
- ❖ Reduction gears, Clutches
- ❖ Treatment plants & Separators
- ❖ Tank coating conditions, Storage areas, Deck/Engine room arrangements, Deck equipment, Mooring equipment, Safety equipment, Fire fighting equipment, Thickness measurement reports etc.
- ❖ The detailed report generated bringing out the actual present condition of the vessel becomes a primary tool for the decision making in evaluating net worth of the asset. Further our inspectors try to find points which will help prospective buyers to negotiate the deal better with the findings/ deficiencies.





PRE-VETTING AND VETTING ASSISTANCE



- ❖ Pre-Vetting Inspection indisputably helps eliminate / minimizing the risk of negative observations during a SIRE Vetting, thus maintaining a low observation scores in the database
- ❖ Upon request we can also assist with Owner's response following a SIRE Vetting with negative observations.
- ❖ We sit through the SIRE Inspection and assist the staff sail through. A comprehensive to-do-list is handed over to Master and Managers for follow ups before the Inspector / Trainer gets off the vessel.

Pioneer has successfully cruised through refining Safety, Quality and Operational standards on board and has prepared over 1,750 vessels for SIRE / CDI / Port State Inspections.

WHAT WE DO

- ❖ The overall objective is to identify any Gap / Deficiencies which, according to the inspector's experience, are likely to cause a negative response during a SIRE Inspection.
- ❖ Working with diverse nationalities at all levels and appraising their performance to Managers / Owners on Competence, Aptitude, Professionalism, Behavioural attitudes.
- ❖ The Owners / Managers are kept abreast on daily proceedings with recommendations and assist onboard responsible persons in resolving pointed out observations.
- ❖ On the spot guidance is given in weaker areas in order to prepare them best for a Vetting program.



YARD DELIVERY / TAKEOVER

Pioneer trainers are assisting during takeover of vessels and yard deliveries. We go onboard and help in setting up SMS systems as well as training the ships staff in following the company procedures thus enabling onboard management system to be aptly prepared.

We have fully structured procedures for such training and have attended over 500 ships for HSSEQ Implementation.

SMS MANUALS / PLANS

- ❖ **We have ventured into designing SMS Manuals / Plans for shipping companies. The projects completed have Manuals and Plans based on standard templates which are made Company Specific and as per Clients requirements.**
- ❖ **We carry out Training on Integrated Quality, Environmental, Health and Safety Management System as per ISM, ISO 9001:2015, ISO 14001:2015 and OHSAS 18001:2007 Standards and done Gap Analysis for Company systems. We review the SMS procedure and organizational culture of the Company, list out the gaps, redesign and develop the current SMS for the additional procedure to make the SMS more effectively.**
- ❖ **Our team has personally attended many Oil Major vetting and was also involved in preparing the organizations for the TMSA audit and TC approval.**
- ❖ **A specialist service offered by PIONEER is preparation of various Quality Manuals as per ISO 9001, ISM Code, ISPS Code and various IMO and OCIMF requirements**



ADDITIONAL SERVICES AND AUDIT



VALUE ADDED COURSES

- ❖ **Safety Officer Course**
- ❖ **Incident and Accident Investigation**
- ❖ **Risk Assessment**
- ❖ **Root Cause Analysis**
- ❖ **ICE Navigation**
- ❖ **Food Safety and Hygiene complying**
- ❖ **MLC requirements for PSC / SIRE Inspection**
- ❖ **Company Specific ISM/ISPS Induction & MLC Training on compliance**

INCIDENT INVESTIGATION

At Pioneer, we can undertake expert investigations of operations, failures, inefficiencies and hazardous incidents basis the below 6 steps –

Step 1: Gather information.

Step 2: Get a brief overview of the situation from witnesses and employees directly involved in the incident

Step 3: Search for and establish facts.

Step 4: Establish essential contributing factors.

Step 5: Find root causes.

Step 6: Implement corrective actions.

Further we provide comprehensive reports with causes of the incident and root cause analysis, Performance assessment of crew, Salvors, shore- based operators, On-Board equipment, Assessment of conformity with requirements of national and international regulations eg. SOLAS, IMO.



ACCREDITATIONS

Company certified with standard of ISO 9001:2015, ISO 14001:2015, 45001:2018

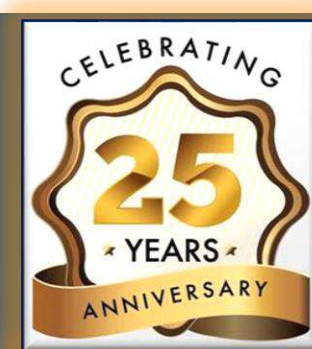
Indian Port Association for
conducting Navigation audits
of all Major Indian ports

ISO 9001:2015 / ISO 14001:2015 /
ISO 45001:2018 / ISO 50001:2018
certified auditors

RPSL No. provided by DG
Shipping India to place
Auditors On board

ISM / ISPS / MLC Standards
certified Auditors, Lead Auditor
Certified Auditors

Pioneer Sailing Services Pvt Ltd has been awarded the prestigious "Promising Company" award by the Indian Achievers Forum as a part of the Indian Achievers Awards 2021 for its outstanding contribution in nation building in the shipping services category





AVAILABILITY OF SERVICES – REPRESENTATION IN ALL MAJOR PORTS WORLDWIDE



WE HAVE LOCAL AUDITOR BASED AT

- | | |
|---------------------------------|-------------------------|
| ➤ ALL MAJOR INDIAN PORTS | ➤ DUBAI, UAE |
| ➤ SINGAPORE | ➤ AUSTRALIA |
| ➤ MALAYSIA | ➤ UNITED KINGDOM |
| ➤ INDONESIA | ➤ TURKEY |
| ➤ PHILIPPINES | ➤ NIGERIA |
| ➤ USA | ➤ SOUTH AFRICA |
| ➤ CANADA | ➤ BRAZIL |
| ➤ PANAMA | ➤ RUSSIA |



RECORD OF ATTENDANCES DURING THE LAST 15 YEARS

PIONEER SAILING SERVICES - JOB SUMMERY				
COMPANY NAME	TOTAL ATTENDANCES	OB PREVETTING / LIVE NAVIGATION AUDIT / INTERNAL AUDIT / CONDITION SURVEY	VDR DATA ANALYSIS	REMOTE NAVIGATION AUDIT / PREVETTING / INTERNAL AUDIT /ENGINEERING AUDIT
BW GAS (LNG / LPG)	180	10	82	88
EAGLESTAR (LNG/LPG/OIL/Chemical)	244	70	140	34
NAKILAT (QATAR GAS)	136	95		41
SYNERGY MARINE	72	72		
NAVIG8Group	40	39		1
SANSHO KOREA	14	7	7	
VSHIPS	54	35	19	
DORIAN LPG	12	12		
SANMAR SHIP	144	87		57
AEGEN SHIPPING	6	3	3	
EVERGAS MARINE	10	10		
BW SHIPPING (OIL)	6	5	1	
MMS TOKYO	26	12	9	5
LATSCO MARINE (OIL/GAS)	46	25	21	
UNITIZED OCEAN TRANSPORT LTD	8	1		7
THOME SHIP Management	1045	1045		
PAIFIC GAS	4	4		
RAFFLES SHIP	22	22		
TEEKAY (OIL)	60	32	28	
TEEKAY (GAS)	22	13	9	
SPRINGFIELD SHIPPING	8	5	3	
DOCKENDALE SHIP	24	24		
MARAN TANKERS	19	18	1	
UNION MARITIME	13	13		
NORSTAR SHIP	9	9		
BAHRI SHIP	8	8		
LL ENERGY	9	8	1	
BERGE BULK	5	5		
EURONAV SHIP	4	4		
CAMPBELL SHIP	3	3		
TMS TANKERS	3	3		
MSI SHIP	2	2		
SEA TRADERS	2	2		





OUR PARTNERS AND CLIENTS



COMPANIES WE ARE WORKING WITH

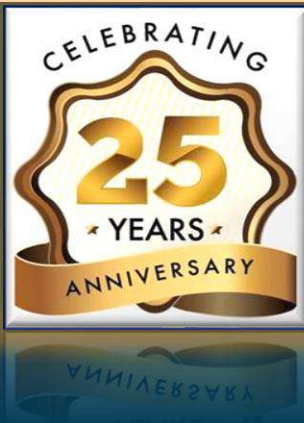
- **Eaglestar (LPG / LNG / OIL CHEM)**
- **BW Gas**
- **Navig8 Group**
- **Synergy Marine**
- **Sansho Korea Co. Ltd.**
- **MMS Tokyo**
- **OSMThome**
- **Latsco Marine (Oil & Gas)**
- **Sanmar Shipping**
- **Performance Shipping Management INC**
- **Pacific Gas**
- **Dorian LPG**
- **Dockendale Shipping**

COMPANIES WE HAVE WORKED WITH

- **Thome Ship Management**
- **Nakilat Shipping Qatar Ltd**
- **Indian Port Associations**
- **Teekay (OIL)**
- **Teekay Glasgow (GAS)**
- **BW Shipping (OIL)**
- **Berge Bulk**
- **Evergas**
- **Campbell Shipping Pvt Ltd**
- **Euronav**
- **Marshal Islands Flag State**
- **Maran Tankers**
- **Vships**
- **Norstar Ship Management**
- **Raffles Ship Management**
- **Union Maritime**
- **Mideast (BAHRI) Shipping**
- **Springfield (Olympus) Shipping**



OUR JOURNEY



Pioneer Group was inaugurated in the year 2000 by the legend in Maritime Education and Training -Late Capt SSS Rewari. Launched as a Training Institute on 22 Jan 2000, Pioneer Institute of Education & Computer Studies was primarily set up to provide IT education to the Mariners, which furthered into a tie-up with Indira Gandhi National Open University for Graduation and Post-Graduation courses in IT education.

Soon enough Pioneer ventured into the shipping services Industry-audits/inspections/training. In the subsequent years, Pioneer built its client base with all marine services under one umbrella, being provided to top ownership/management companies. RPSL Licence from DG Shipping was obtained to send surveyors overseas. Further, Pioneer got empanelled with the Indian Ports Association for conducting Navigation Audits of all Major Indian Ports requiring the highest calibre of auditors.

During the pandemic, Pioneer developed and commenced doing Remote Navigation audits & Pre-vetting inspections so that standards on board could still be audited. Further, to avoid unnecessary travel, a local tie-up with auditors from the most prominent global locations was made.

Pioneer Sailing Services Pvt Ltd has been awarded the prestigious "Promising Company" award by the Indian Achievers Forum as a part of the Indian Achievers Awards 2021 for its outstanding contribution in nation building in the shipping services category

We are proud to introduce revolutionary software, the SIRE SWITCH, a revolutionary inspection readiness platform built on the combined strengths of Blue Water Market, a leader in Maritime AI Technology, and Pioneer, an industry veteran with 25 years of expertise in ship inspections and audits.

FEEDBACK FROM SOME OF OUR VALUED CLIENTS



"A SHORT EMAIL TO EXPRESS OUR DEEP APPRECIATION OF THE EXCELLENT WORK PUT IN BY YOUR TEAM TO PREPARE OUR SMS MANUALS AND MEETING ISM AND TMSA PARAMETERS. THE LAYOUT AND THE LANGUAGE WERE SIMPLE AND THE FOCUS WAS ON ENSURING CLARITY OF INSTRUCTIONS TO SHIP AND SHORE STAFF RATHER THAN BEING NEEDLESSLY VERBOSE. OUR BEST WISHES AND LOOK FORWARD TO MORE PROJECTS OF A SIMILAR NATURE WTH YOUR ORGANIZATION."

"THE FEEDBACK FROM THE SENIOR OFFICERS HAS BEEN VERY POSITIVE – BEST EVER TRAINING ACCORDING TO SOME PARTICIPANTS. WE HIGHLY APPRECIATE THE TRAINER’S EFFORT, ENGAGEMENT AND ASSISTANCE IN PREPARATIONS TO THE INSPECTION PERSONALLY; I ADMIRE HIS PATIENT AND PEDAGOGICAL SKILL IN THIS “MISSION IMPOSSIBLE 4”.

"I SHALL FONDLY REMEMBER MY ASSOCIATION WITH ALL OF YOU. FOR ME, IT HAS BEEN LEARNING AND LOADS OF FUN. I CANT THANK YOU ENOUGH FOR YOUR FANTASTIC SUPPORT IN THE CRITICAL DELIVERY OF MY KPI."



FEEDBACK FROM SOME OF OUR VALUED CLIENTS



"I WANT TO DRAW YOUR ATTENTION TO THE FACT THAT THE TRAINER DID A GREAT JOB BY GUIDING THE OFFICERS AND WORKING HARD HIMSELF. CONSIDERING THE FACT THAT A DAY BEFORE ISPS, ISM AND SHELL VETTING INSPECTION I.E. ON THE V/LS DELIVERY DAY I SPENT WHOLE MORNING ON THE DELIVERY CEREMONY AND AFTER THAT 8 HOURS (WITH A HALF OF THE CREW) FOR IMMIGRATION CLEARANCE I COULD SAY THAT WITHOUT HIM IT WOULD BE ALMOST IMPOSSIBLE TO PASS THE INSPECTIONS"

"THANKS FOR THE UPDATE REPORT AND RECEIVED IN GOOD ORDER. IN SUMMARY, THE NAV AUDIT PERFORMED IS VERY MUCH HELPFUL FOR THE BRIDGE TEAM TO CLOSE THE GAPS OBSERVED AND THIS WILL ENHANCE THEIR WORKING SKILLS, IMPROVE KNOWLEDGE AND ALSO TEAM WORK ETHICS. WE ARE

PLEASED ON THE OUTCOME OF THE AUDIT AS ALL PARAMETERS HAVE BEEN SCRUTINIZED BY THE AUDITOR FOR FURTHER IMPROVEMENT. WE LOOK FORWARD TO FUTURE ENGAGEMENT."

"VERY MUCH APPRECIATE WHAT YOU ARE DOING ON OUR BEHALF. OUR SUPERINTENDENTS GIVE VERY POSITIVE FEEDBACK STATING THAT THE CREW TRAINING HAS BEEN OF GREAT BENEFIT WHEN UNDERTAKING THE INTERIM AUDITS"





**"COMMITMENT OUR
RESPONSIBILITY"
"QUALITY OUR PASSION"**

