

COMPANY PROFILE

Pioneer Sailing Services

PRIVATE LIMITED



*Marine Assurance, Vetting,
Auditing, Training*

TANKERS · LNG / LPG · GAS & CHEMICAL · DRY BULK

26+

YEARS OF MARITIME SERVICE

5,000+

AUDITS & INSPECTIONS

100+

PORTS SERVED

AWARDS & CERTIFICATION



Indian Achievers Award 2021

Promising Company — for outstanding professional achievement and contribution in nation building.
Received by Capt. Vivek Khanna.



Atal Samman Samaroh 2026

Excellence Award, in recognition of professional standards in maritime services. Bharat Mandapam, New Delhi.

CERTIFIED MANAGEMENT SYSTEMS

ISO 9001

2015

ISO 14001

2015

ISO 45001

2018

ISO 21001

2018

DG Shipping Authorized · Indian Port Association Empanelment History



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Who We Are

Built at Sea. Proven on Board. Trusted Across the Industry

Pioneer Sailing Services Private Limited, established in 2000, has evolved from a maritime education and training initiative into a trusted **marine assurance, auditing, inspection, and training partner** to shipowners and managers worldwide.

Our journey has been shaped by one enduring belief:

The best assurance comes from people who understand ships, operations, and the realities of life at sea.

2000 — THE BEGINNING

Pioneer began its journey in maritime education and training, with the organization formally inaugurated by **Capt. S. S. S. Rewari** — **a legend in the field of maritime education.**

His association with Pioneer's beginnings represents the values on which the organization was founded: **knowledge, discipline, professional excellence, and a commitment to developing people in the maritime industry.**

From those early roots, Pioneer evolved into ship audits, inspections, pre-vetting, navigation and cargo assurance, while continuing to build its strength in maritime training.

EXPERIENCE EARNED AT SEA. EXPERTISE DELIVERED ASHORE.

For more than two decades, Pioneer's **Master Mariners, Chief Engineers, auditors, inspectors and maritime professionals** have worked alongside vessel and shore teams — not simply to identify gaps, but to understand why they occur, strengthen the system and help prevent recurrence.

Today, Pioneer delivers practical marine assurance across:

TANKERS • GAS CARRIERS • LNG/LPG • BULK CARRIERS • CHEMICAL & SPECIALISED FLEETS

with capabilities spanning **SIRE 2.0, CDI, RightShip RISQ, DryBMS, PSC readiness, navigation and cargo audits, mooring, VDR analysis, technical inspections, risk management, and competency-based training.**



Our Philosophy

Independent in our assessment.

Practical in our approach.

Committed to measurable improvement.



Our Vision

To be a trusted global partner in marine assurance, helping shipowners and managers operate safer, more compliant, and inspection-ready fleets.



Our Mission

To combine deep maritime experience, practical shipboard expertise, and evolving technology to deliver assurance solutions that improve operational performance, crew competence, and safety.

26+

YEARS OF SERVICE

5,000+

AUDITS & INSPECTIONS

100+

PORTS SERVED

4

ISO CERTIFICATIONS

2

MAJOR AWARDS

Indian Achievers Award 2021 · Atal Samman Samaroh 2026

26+ Years of Charting Safer Seas

From a single training room in New Delhi to fleets on six continents.

2000



The Beginning

Founded as Pioneer Institute of Education & Computer Studies, delivering IT, safety and vocational training to mariners with IGNOU.

2005



Into Ship Audits

Moved fully into ship audits, inspections and onboard training, building long-term relationships with leading owners and managers worldwide.

2007



Global Partnerships

Pre-vetting, SMS setup, internal and navigation audits and new-delivery support for international clients. ISO certified; global partnership with Thome Ship Management.

2010–
19



International Expansion

Sailing navigation audits, VDR data analysis and pre-purchase inspections for MMS Tokyo, Eaglestar (AET/MISC), Sanmar and Teekay. Empanelled by the Indian Ports Association.

2020–
23



Remote-First Assurance

Pioneered remote navigation audits and pre-vetting during COVID-19, securing LNG/LPG fleet contracts with BW Gas and Nakilat, plus Navig8, Synergy Marine and Bahri.

2024–
26



Technology-Enabled Assurance

Partnered with Blue Water to launch SIRE SWITCH. Further extended dry-bulk coverage with RightShip RISQ and DryBMS readiness. Honoured at the Atal Samman Samaroh 2026.

What We Do

Tankers, Bulk Carriers, Gas and Container fleets — on board, ashore and remotely.



Vetting & Inspection Readiness

Physical and remote preparation for SIRE 2.0, CDI, RightShip RISQ, DryBMS, Port State Control and USCG, including observation close-out and verification.



Shipboard & Technical Audits, Inspections & Surveys

Internal ISM/ISPS/MLC audits, technical and engineering surveys, and navigation audits with VDR data analysis — plus pre-purchase/pre-charter inspections and condition assessments.



Gas Tanker Auditing & Training Expertise

End-to-end audits and competency-based training for LNG/LPG and other gas carriers — ISM/ISPS/MLC compliance, OCIMF SIRE 2.0 vetting readiness, and cargo-handling safety.



Risk & Safety Services

Risk assessment, incident investigation and root cause analysis, SMS preparation and gap analysis against ISM and TMSA parameters.



Training & Shore Services

Shore-based certification and onboard training, IPA-empanelled port navigation audits, port captaincy, cargo expediting and shipyard supervision.



Bulk Carrier Audits

Cargo hold cleanliness and readiness, hatch cover weathertightness, cargo gear and crane surveys, and pre-loading readiness for dry-bulk fleets.

Assurance Across the Fleet Lifecycle

Tanker, Gas Carrier, and Dry-bulk vetting readiness, from due diligence to inspection day and close-out.

Vetting & Inspection Readiness

- SIRE 2.0 physical attendance
- PSC, AMSA and USCG readiness
- Observation close-out support
- Super Cargo Attendance
- Crew interview preparation
- On-hire and off-hire surveys

Bulk Carrier Audits & Surveys

- Right Ship RISQ preparation
- Dry BMS gap assessment
- Observation close-out support
- Hatch cover weathertightness testing
- Cargo hold cleanliness & readiness
- Pre-loading and hold inspection support

Shipboard, Technical & Risk

- ISM / ISPS / MLC internal audits
- Engineering audit & technical survey
- Sailing and remote navigation audits
- Pre-purchase and pre-charter inspections
- VDR data analysis with video reporting
- Risk assessment & root cause analysis



SIRE SWITCH

AI-Powered Inspection Readiness

Partnership with Blue Water, SIRE SWITCH turns 26 years of audit intelligence into a digital readiness platform for SIRE 2.0. The same readiness discipline drives our RightShip RISQ and DryBMS preparation for dry-bulk fleets.

Building Competence That Lasts

Tanker, Gas Carrier, dry-bulk, management-system, and AI-enabled audit readiness courses from an ISO 21001:2018-certified education organisation.



Pioneer Maritime Training Institute
ISO 21001:2018 Certified Educational Organization

Industry-aligned Maritime Training. Competence Development. Professional Certification

Regular onboard training plans, shipboard familiarization, and competency verification are delivered alongside interim audits.

ONBOARD & FLEET TRAINING · SHORE-BASED CERTIFICATION & AI-ENABLED COURSES

- | | |
|---|---|
| ✓ Internal Auditor (ISM / ISPS / MLC) | ✓ SIRE 2.0 Awareness & Readiness (OCIMF) |
| ✓ Navigational Assessment, Audits & VDR | ✓ RightShip RISQ & DryBMS Readiness |
| ✓ Remote Navigation Assessor | ✓ Bulk Carrier Cargo Ops & Hold Preparation |
| ✓ Train the Trainer & Onboard Assessor | ✓ Integrated Management System (ISO Suite) |
| ✓ Behavioural Competency Assessment | ✓ Risk Assessment, Investigation & RCA |
| ✓ DPA & CSO Certification | ✓ Seafarers' Mental Health & Wellbeing |
| ✓ Corporate Safety Training (First Aid, CPR, Fire Safety) | ✓ AI Auditor Course (AI for Audit & Inspection Readiness) |



Pioneer Maritime AI Auditor Course

AI for Maritime Auditing & Inspection Readiness — practical training in applying AI to audit preparation, evidence review, observation analysis, reporting, and inspection readiness.

Industry-aligned Programme — including our new AI Auditor Course — developed under an ISO 21001:2018 certified educational organization, with certificates independently verified through Pioneer

Trusted, Certified, Endorsed

ISO 9001:2015

ISO 14001:2015

ISO 45001:2018

ISO 21001:2018

DG Authorized to Emigrate · IPA Empanelment History

Indian Achievers Award 2021 — Promising Company · Atal Samman Samaroh 2026 — Excellence Award

WHAT OUR CLIENTS SAY

“Very satisfied with the services rendered by Pioneer.”

A trusted partner of 10+ years across SMS implementation, pre-vetting, port attendance, audits and investigations.

Capt. Prashant Sankpal · Sr. Marine HSEQ Manager & DPA, Thome Ship Management

“A bold and innovative leap forward.”

Videographic VDR audit reporting gives stakeholders a clearer view for faster, better-informed decisions.

Capt. Hizanee · Head of Marine Operations, MISC Shipmanagement

“Excellent work on our SMS manuals — clear and simple.”

SMS manuals meeting ISM and TMSA requirements, written in clear language for ship and shore staff.

Capt. Krishnamurthy · Sr. VP (Safety), Sanmar Shipping Ltd.

“Confidently endorsing Pioneer’s credibility and reliability.”

First-hand experience of Pioneer’s professionalism onboard MMS vessels — best wishes for the 27th year ahead.

Capt. Pankaj Sood · MMS Co. Ltd.

“The Auditor displayed the highest level of professionalism, and he was very flexible with regard to the schedule.”

Master of the Vessel · M.T. Al Sheehaniya

8/10

GOOD

Supplier Performance

NAKILAT · SUPPLIER PERFORMANCE EVALUATION — OCT 2023

“Pioneer performed as per expectations and consistently made efforts for further improvement on the audit and training process.”

Strength: experience pool of auditors and shared industry best practices from audits and inspections across other ship managers.

Qatar Gas Transport Company Ltd. (Nakilat) — Supplier Performance Evaluation, October 2023

“It has been a pleasure collaborating with you and your team.”

Capt. Amresh Kumar · Nakilat, Fleet HSSEQ Superintendent & ACSO, Nakilat

Our Global Clientele

40+ owners, managers and operators across tankers, gas carriers and dry-bulk fleets trust Pioneer for audits, inspections and training.



AUDIT & INSPECTION ATTENDANCE HISTORY (SELECTED CLIENT EXPERIENCE)

136

Nakilat

208

BW Gas

315

MISC Marine (Eaglestar)

114

Synergy Marine

40

Navig8 Group

77

Latsco Marine

186

Sanmar Shipping Ltd

35

MMS Co. Ltd

53

Performance Shipping

1045

Thome Shipmanagement

14

Sansho Korea

79

Performance Shipping

+ Many More Fleets

Every scope is matched to vessel type

Tankers • LNG / LPG Carriers • Gas & Chemical Carriers • Dry-Bulk Fleets • Container Vessels

Global Port Network

A network of expert auditors and trainers on call at major ports across six continents.



Illustrative auditor coverage map · markers indicate active port locations

- **India**
All Major Indian Ports (JNPT, Mumbai, Chennai, Kandla, Kolkata, Vizag & more)
- **Middle East**
Dubai, Fujairah, Egypt
- **Europe, Mediterranean & Black Sea**
Istanbul, Suez, Spain, France, London, Ukraine, Latvia
- **Africa**
Durban, Johannesburg, Port Elizabeth, Nigeria
- **The Americas**
Vancouver, Houston, Miami, New York, San Francisco, Panama, Mexico City, Rio De Janeiro, Colombia, Venezuela
- **Asia-Pacific & Oceania**
Busan, Tokyo, Yantai, Hongkong, Surabaya, Kuala Lumpur, Singapore, Adelaide, Melbourne, Darwin, Philippines

100+

PORTS SERVED

6

CONTINENTS COVERED

3

GLOBAL OFFICES

What Makes Us Stand Out



Industry Expertise

26+ years of ship audits across tanker and dry-bulk fleets, led by master mariners and chief engineers.



Tailored Solutions

Tanker, gas or dry-bulk — scopes are built to your vessel type and operating profile for minimum downtime.



Global Reach

A network of expert auditors across every major port, delivering consistent quality wherever your fleet trades.



Commitment to Quality

Actionable findings rather than checkbox compliance — keeping your fleet inspection-ready 365 days a year.

Let's discuss your next assignment

Share your fleet profile and inspection calendar. We will return a scoped proposal — services, ports, auditor availability, and commercials — within two working days.

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Pioneer Sailing Services Pvt. Ltd. · PRACTICAL EXPERTISE, INDEPENDENT ASSURANCE, MEASURABLE IMPROVEMENT